



CITY OF
SUMNER
WASHINGTON

**GENERAL MEETING AGENDA
CITY HALL – 1104 MAPLE STREET
SEPTEMBER 14, 2021 6:00 PM**

Members: Chair Reed, Hayden, Hochstatter, Bitetto (alt.)

Staff: City Administrator Jason Wilson

Please click the link below to join the webinar:

<https://sumnerwa-gov.zoom.us/j/89797072961>

Or One tap mobile :

US: +12532158782,,89797072961# or +16699006833,,89797072961#

Or Telephone:

Dial:1 253 215 8782

Webinar ID: 897 9707 2961

COMMITTEE BUSINESS

1. Pierce County Business Accelerator
2. Business support - Co-working Study
3. Pierce County Collaboration Projects
4. Utility Assistance Program Overview
5. ARPA Fund Allocation Discussion

REPORTS

ADJOURNMENT

SUBJECT: Pierce County Business Accelerator

CATEGORY: Information Only

BUDGET IMPACT:

Expenditure Required: None

Within Budget Allocation: N/A

ATTACHMENTS:

1. Pierce County Business Accelerator Presentation updated
-

STAFF CONTACT: Jason Wilson, City Administrator

SUMMARY BACKGROUND:

Pierce County Economic Development Director Betty Capestany will be present to discuss the County Business Accelerator program.

The Business Accelerator program will serve entrepreneurs and business owners throughout Pierce County with a focus on underserved communities. Cities may provide additional financial contributions to the program to ensure city businesses are represented in the program.

Ms. Capestany will also be able to answer questions related to other business assistance programs that the County is offering-- including those currently available to businesses located in Sumner.

COUNCIL COMMITTEE/STUDY SESSION:

MEETING/STUDY SESSION DATE:

COMMITTEE RECOMMENDATION:

STAFF RECOMMENDATIONS/MOTION:

Review and provide staff direction on how to proceed.



Pierce County
Economic Development

PIERCE COUNTY BUSINESS **accelerator**

PCBA.biz



Pierce County Business Accelerator

PURPOSE

In response to the pandemic and the adverse impacts on underserved communities in Pierce County, the County Council has allocated \$5M of American Rescue Plan Act (ARPA) funding to launch the Pierce County Business Accelerator.

The program will serve entrepreneurs and business owners throughout Pierce County with a focus on underserved communities.

The Pierce County Business Accelerator will provide direct access to business resources such as relevant training, coaching, technical assistance, and networking support to launch and grow micro businesses in Pierce County.



Pierce County Business Accelerator

CRITERIA



Business located in Pierce County



Start-up or micro-stage business (2019 annual revenue under \$325K)



Applicants will need to provide basic information about their curriculum vitae, business interests, three references supporting the applicant's business prowess, business plan and stage of business.



Pierce County Business Accelerator

TRAINING



- 8 Cohorts of up to 25 entrepreneurs
- Each Cohort session will last 6 weeks and include 36-40 hours of classroom entrepreneurial training. Two program tracks for Startup & Growth stage businesses tailored to meet businesses where they are.
- Cohort locations in Puyallup, Tacoma, and Lakewood.
- Key component: facilitators and instructors will be representative of the cohorts served.
- Upon completion of the program Cohort participants will receive access to:
 - Potential funding options
 - Matching grant resources
 - Rent stipend – 1 year
 - Coaching/mentorship – 1 year



Pierce County Business Accelerator

CURRICULUM:



- Week 1: Beyond the Brand | Know your Why | Marketing
- Week 2: Building Your Team | Hiring
- Week 3: Accounting | Bookkeeping | Financial Literacy
- Week 4: Identity Crisis | Perseverance | Business & Life Challenges
- Week 5: Get Money | Finances | Leveraging the Accelerator
- Week 6: Raising Funding | Crowdfunding | Graduation



Pierce County Business Accelerator

TIMELINE & APPLICATION PROCESS



- First round of applications are due September 17
- The first two cohorts will begin on September 27
- Sessions will run through May 2022.



Visit [PCBA.biz](https://pcba.biz) to Apply



SUBJECT: Business support - Co-working Study

CATEGORY: Information Only

BUDGET IMPACT:

Expenditure Required: None

Within Budget Allocation: N/A

ATTACHMENTS:

1. Co-working spaces presentation
-

STAFF CONTACT: Ryan Windish, Community Development Director

SUMMARY BACKGROUND:

City Staff, in partnership with the City of Puyallup and the Sumner Main Street Association has been exploring options for supporting and growing businesses in the community through an “entrepreneurial ecosystem” that includes potentially co-working or flexible office spaces, commissary kitchens and makerspaces. The vision is to provide an environment where a business could move from idea or the kitchen table to an office space or other space that helps it prosper and grow. The benefits of flexible office space or “coworking” spaces is that they are affordable, offer business related services (e.g. legal or financial) and a high energy environment for networking with like-minded people. Patrons are able to lease individual office spaces, desks, or even just a virtual address. The market for flexible office space is likely to grow post-pandemic with people working from home and businesses decentralizing their office and operations. The City wants to explore the market for co-working spaces. In addition, there is a demand for commercial kitchens and commissary kitchens for the increasing number of food trucks in East Pierce County and it to provide “ghost kitchen” for culinary entrepreneurs. Finally, makerspaces would be workshops that contain the tools (e.g. 3D Printers) for designing and prototyping new products. Again, networking and growing entrepreneurs in our city would be the goal. The consultant would be responsible for conducting the market research, collecting and analyzing the data and proposing next steps. Use of ARPA funds for the study would be permissible as co-working spaces support entrepreneurs, underserved communities and hybrid work environments.

COUNCIL COMMITTEE/STUDY SESSION: MEETING/STUDY SESSION DATE: COMMITTEE RECOMMENDATION:
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STAFF RECOMMENDATIONS/MOTION:

Review and provide staff guidance.



FC GROUP

PROPOSED MARKET DEMAND RESEARCH SERVICES FOR CITIES OF PUYALLUP & SUMNER

August 27, 2021



FLEXIBLE OFFICE



MAKERSPACE



COMMUNITY KITCHEN



SCOPE OF SERVICES FOR SUMNER AND PUYALLUP

August 27, 2021

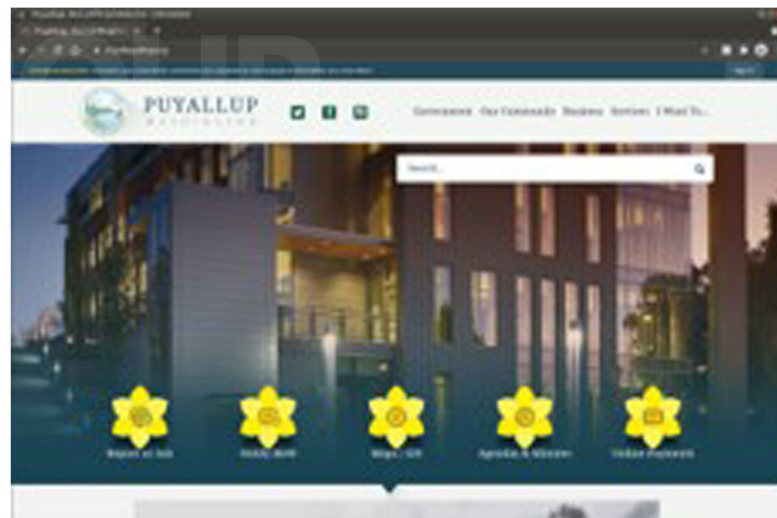
FC GROUP PROVIDES:

1. Platform to obtain the need for commercial real estate for municipalities (Platform to capture and report data).
2. Messaging and associated materials for both internal and external roll-out to identified targeted audiences. This to be handed over to each City's marketing team for them to manage distribution.
3. Consulting Services to assess data and advise municipalities on action steps to increase business growth and lower building vacancies.

PLATFORM OVERVIEW:

STEP #1 - User hits City Site.

STEP #2 - City's webmaster to add "Looking for Space" and associated graphic. Can be an icon among existing ones or one of the first rows on the site to be a featured row with splash info and button. Either one becomes the method to take a user over to the FC Group Platform.



PLATFORM OVERVIEW CONTINUED:

STEP #3 - User then lands on the FC Group Platform site to fill out survey. On this site:

Landing

Introduction
Looking for Space (Button takes right into Survey Platform)
Platform Overview (quick snapshot of reporting)
Contact
Footer (Logos of cities using)

Survey Platform

- A. Visual Survey (include photos of products)
- B. Three (3) separate Survey Platforms for the following Space types:

Flexible Office
MakerSpace
Community Kitchen

- C. Radio Button Selections (to increase speed and directness in reporting)
- D. Submittals drop into both an email and into a CRM (Customer Relationship Management) system.
- E. City Specific Reporting

Initial Research for Surveys

The following will be done to hone in on specific questions to identify most relevant data.

1. Review and analyze the information the cities have on their local businesses to help better target the desired audience.
2. Research what other similar regional companies (Flexible Office, Makerspace, & Community Kitchens) are offering to keep inline with market products.



FC GROUP MESSAGING DELIVERABLES OVERVIEW:

FC Group will be preparing the proper “messaging” for Marketing Teams of both cities:

1. Create messaging content for the following:
 - A. Internal Roll-Out Plan and Documentation (Set up communication suggestions)
 - B. External Social Media Schedule (include actual launch posts and boost recommendations)
 - C. Taglines to coordinate with City Growth Initiatives.
 - D. Email for eCampaign, Print piece for mail campaign, and Utility Bill Stuffer (if needed)
 - E. Enews Letter

REPORTING . ANALYSIS . RECOMMENDATIONS:

1. General Reporting Documents
2. Analyze Findings to Determine City Needs
3. Provide Recommendations for Cities:
 - A. Space Types/Sizes
 - B. Geographical Locations (which work/which don't)
 - C. Square Foot Pricing Recommendations
 - D. Amenities and other Necessities
 - E. Operational Needs



FC GROUP INITIATIVE SCHEDULE:

initial 90 Day Schedule:

1. 1 - 30 Platform and Messaging for Campaign Creation
2. 31 - 60 Launch and collect information
3. 61 - 90 Analyze and Program

FC GROUP PROGRAM PRICING:

FC Group is offering discounted pricing to work with both Sumner and Puyallup. In addition, we're approaching this as a combined effort to keep costs down. The following is our proposed fee structure:

1 - 30 days: \$22,000
Platform creation including

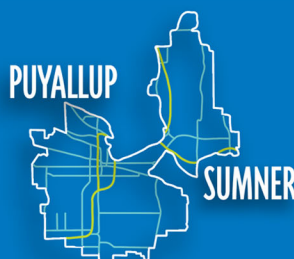
31 - 60 days: \$5,000
Continuous Data Collecting & Reporting

61 - 90 days: \$5,000
Final Data Collecting & Reporting
Programing Suggestions Based on Results

Total Fee for 90 days: \$32,000

Note:

1. Each Additional Month of Data collecting beyond the above will be \$5,000/month.
2. Terms & Conditions to follow



SUBJECT: Pierce County Collaboration Projects

CATEGORY: Information Only

BUDGET IMPACT:

Expenditure Required: None

Within Budget Allocation: N/A

ATTACHMENTS:

1. One pager - Heritage Park
2. One Pager - Food Bank Lot
3. One pager - View Point Tank

STAFF CONTACT:

SUMMARY BACKGROUND:

Pierce County Council has requested a list of projects that may be good collaborative projects between the City and County. The Mayor and staff met with Pierce County Councilmember Zeiger and discussed our proposed ARPA uses as well as possible projects that the City and County could collaborate on. Pierce County requested information on these projects by the end of September, and CM Zeiger asked for a one-page description of each. Attached to this agenda bill are draft information sheets that will be sent to the County.

Staff is looking for guidance on the three projects, as well as seeking additional information from the Sumner Community Food Bank about the feasibility of the proposed repaving project.

COUNCIL COMMITTEE/STUDY SESSION:
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MEETING/STUDY SESSION DATE:

COMMITTEE RECOMMENDATION:

STAFF RECOMMENDATIONS/MOTION:

Provide staff guidance on how to proceed.

HERITAGE PARK PLAZA EXTENSION



ACCOMPLISH:

Install woonerf paving along Kincaid & Cherry Avenues to extend Heritage Park.

BENEFIT: Expand the use and improve safety around Heritage Park, per the new Main Street Vi-sion designed by UWT Urban Studies students. The space will be used to support tourism by providing an expanded pedestrian friendly area to host the increasing outdoor public events. When not in use for a event, drivers will quickly understand they are using a pedestrian area, lowering speeds and increasing safety in our core.

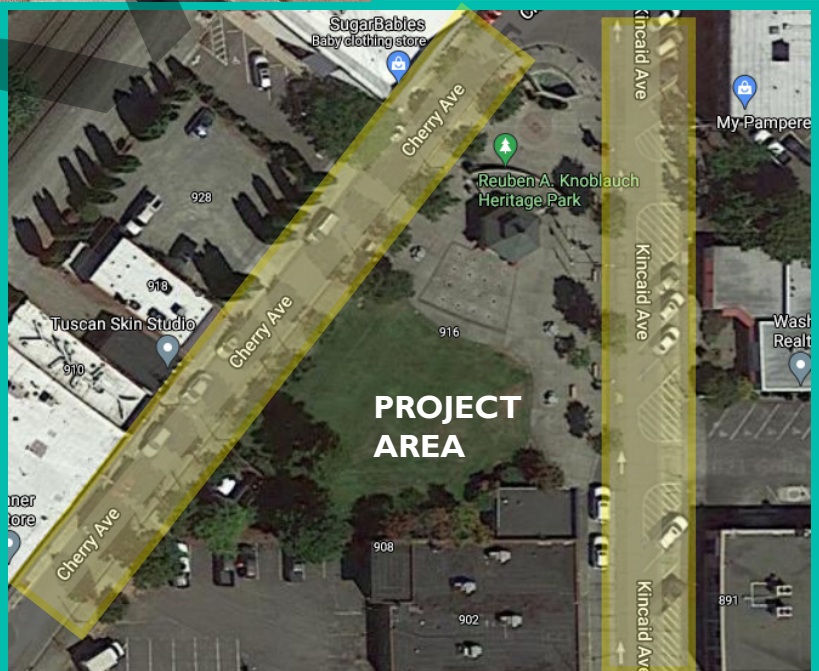
TOTAL PROJECT COST:
\$1.5 MILLION (est.)

PC ARPA ASK:
\$750,000

OTHER FUNDING:
City General Fund
Utility Funds, REET, City
ARPA



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WWW.SUMNERWA.GOV

FOOD BANK ACCESS IMPROVEMENTS



Need Picture of lot

ACCOMPLISH:

Design and pave community food bank's parking lot.

BENEFIT:

The new vision is to offer our lowest income residents a positive experience full of dignity and respect. The current sub-standard, dirt/gravel lot does not fulfill this vision. Adding paved parking with storm management and ADA access not only benefits the surrounding environment but also serves a growing need in our community with respect from the very beginning.

TOTAL PROJECT COST:
\$1 MILLION (est.)

ARPA ASK:

OTHER FUNDING:



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WWW.SUMNERWA.GOV

VIEW POINT TANK WATERLINE EXTENSION

ACCOMPLISH:

Install a waterline from Sumner's current View Point Tank north to the old winery along SR 410.

BENEFIT:

Provides fire flow to 171st Ave Ct. E, opening up approximately 100 acres of developable land in unincorporated Pierce County.

This project also helps Sumner continue to support growing threat of urban wildfire. In 2020, this tank helped save the Sumner View Estates in Pierce County during the Sumner Grade Fire.

TOTAL PROJECT COST:

\$1 MILLION (est.)

PC ARPA ASK:

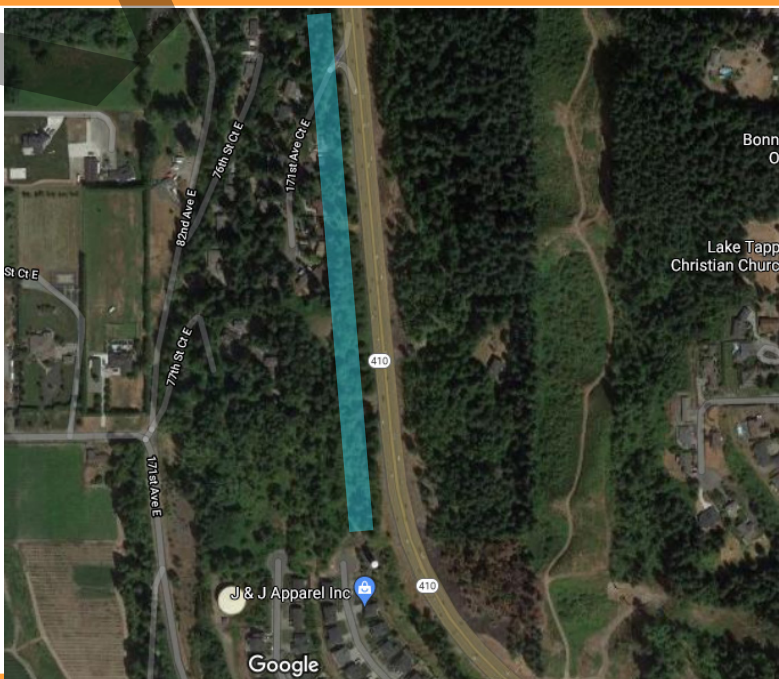
\$750,000

OTHER FUNDING:

Sumner Water Utility
Sumner ARPA Funds



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SUMNER
WASHINGTON



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SUBJECT: Utility Assistance Program Overview

CATEGORY: Information Only

BUDGET IMPACT:

Expenditure Required: None

Within Budget Allocation: N/A

ATTACHMENTS:

1. Utility assistance
-

STAFF CONTACT: Jeff Steffens, Administrative Services Director, Kassandra Raymond, Chief Financial Officer

SUMMARY BACKGROUND:

Staff will provide an update on the utility assistance program including key dates relevant to the shut off moratorium ending.

COUNCIL COMMITTEE/STUDY SESSION: MEETING/STUDY SESSION DATE: COMMITTEE RECOMMENDATION:
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STAFF RECOMMENDATIONS/MOTION:

Information Only



UTILITY ASSISTANCE

Important Dates

- February 2020 - last time City disconnected past due utility accounts
- March 2020 - Gov. Inslee issued utility shut off moratorium
- June 2020 - City of Sumner drafted Customer Support Policy
- July 2021- Gov Inslee issued Final Emergency Proclamation
 - Continue to make good faith efforts to reach customers with past-due accounts, including partnering with community organizations, and provide information about their various assistance options.
 - Help customers identify utility, local, state, and federal financial assistance programs they may be eligible for.
 - Offer extended payment plans of 12 months or longer.
 - Waive disconnection, reconnection, site visit, and late fees accrued during the disconnection moratorium, if customers sign up for payment assistance.
 - Refrain from reporting overdue accounts to credit bureaus or placing liens on customers with overdue accounts for at least 180 days.
- August 2021 - City of Sumner Updated Customer Support Policy

Important Dates

- August 2021 - City began sending out Pierce County Assistance info with Utility Bills
- September 10, 2021 - Staff received training on using software to establish payment plans
- September 31, 2021 - Gov. Inslee's Utility Disconnect Moratorium set to expire
- October 2021 - Finance will be updating Customer Support Policy
- January 2022 - proposed date to resume disconnects and penalties

Recent Communications

- Monthly billing inserts including information about assistance and establishing payment plans
- Rental and Utility Assistance information in Utility section of City's website
- Fall Newsletter
- E-news including video
- Social Media Postings
- Rental and Utility Assistance postcard from Pierce County

Customer Data

- Residential
 - 142 Accounts are 120+ days past due
 - Average balance \$1,266.55
 - Total Balance \$179,849.97
- Non-residential
 - 61 accounts are 120+ days past due
 - Average balance \$1,727.00
 - Total Balance 105,347.02

SUBJECT: ARPA Fund Allocation Discussion

CATEGORY: Information Only

BUDGET IMPACT:

Expenditure Required: None

Within Budget Allocation: N/A

ATTACHMENTS:

1. Fund Use Options
 2. EOC Upgrades
-

STAFF CONTACT: Jason Wilson, City Administrator, Jeff Steffens, Administrative Services Director

SUMMARY BACKGROUND:

Staff will review the current items still being considered for ARPA fund allocation. Staff will also present information on a possible upgrade to the Emergency Operations Center. The committee is asked to bring forward any other items for ARPA fund consideration or ask staff questions related to allowable uses.

COUNCIL COMMITTEE/STUDY SESSION: MEETING/STUDY SESSION DATE: COMMITTEE RECOMMENDATION:
--

STAFF RECOMMENDATIONS/MOTION:

No action--information only.

Potential ARPA Fund Uses
August 3, 2021

WORKING DOCUMENT

Items for consideration

Project Title	Description	Estimated Costs	ARPA Category	Alternate Funding	Notes
County Business Grants	Partner with PC to provide grants to new small businesses.	\$ 150,000	A	General Fund	Possible County Partnership
Incubator Consultant Studyand Start up Costs	Study and then implementation costs of incubator business program	\$ 16,000	A	General	Partnership with Puyallup
Incubator Start up Costs	Start up costs for business incubator program	\$ 100,000	A	General	Estimate only
View Point Tank Waterline extension	Extend water main from View Point Tank to Elhi Springs	\$ 1,300,000	D	Water	Possible County Partnership
Food Bank Property Access Improvements	Design parking lot and storm system, pave, ADA Access	\$ 1,000,000	A	General	Possible County Partnership
Kincaid/Cherry Plaza	Economic development for outdoor activities	\$ 1,500,000	A	General	Estimate--Possible County Partnership
EOC Upgrades	Upgrade EOC technology for remote/hybrid functionality	\$ 70,000	A	General	Not eligible for EMPG funds
Septic Homes	Provide SDC credit to incentivize homes on septic systems to connect to sewer	\$ 50,000	D	Private	Needs analysis that private funds unlikely
Parks Restrooms	Design and install public restrooms at Loyalty, Rainier View and Siebenthaler parks	\$ 750,000	D	General Fund	Verify allowed under clean water guidelines
Rainier View Playshed	City Match for playshed	\$ 250,000	A	Parks Impact Fees	In 21/22 budget
Senior Center Generator	Install generator at Senior Center to serve as emergency warming/cooling center	\$ 350,000	A	General	A, but would need to tie to Covid
Rental/Mortgage Assistance	Provide rental/lease and utility assistance to supplement County ran programs	\$ 100,000	A	General	Not replace, but supplement other ARPA funds
		\$ 5,636,000			



13555 Bel-Red Road, Suite 226
Bellevue, WA 98005
Office: 425 643-0330
Fax: 425 636-0971

Project Change Request

After your review, please print this page, then sign and date at the bottom.
Fax or scan and e-mail back to the Avidex personnel listed below.

Presented To:	Company Name		Contact	
	City of Sumner		Jeff Steffens	
	Telephone Number	Fax Number	E-Mail Address	
	253-299-5591		jeffs@sumnerwa.gov	

Location	Job Number	Job Name	Date	CO Number
Bellevue	J10 210090	Council Chambers & Conf Rm	August 18, 2021	ECO 06
Submitted by		Account Manager	PM	
Kolen Graving		Dave Crace	Kolen Graving	

Description of Services:

Change Order Total (Additions - Deletions) \$63,822.68

Taxes and shipping & handling are estimates.
Actual charges may vary depending on applicable local and state law.

**Estimated Shipping & Handling
Estimated Tax
Contract Revision Amount \$63,822.68**

CONTRACT SCHEDULE REVISION: The final completion date will be changed by: () days.

I accept the above prices and specifications of this change request. All work will be performed under the original contract terms and conditions unless otherwise specified.

Approval: _____
(Sign name here) (Print name here) (Date)

City of Sumner 210090 Police EOC AV Upgrade ECO-6 Scope of Work

The City of Sumner has requested an upgrade to their Police Department EOC and Training Room.

The proposed solution includes the following upgrades.

Display

The proposed solution includes the de-installation of the following:

- Two (2) existing projectors
- Two (2) existing manual wall mount projection screens

The proposed solution includes the installation of the following:

- Two (2) new 4K 5000 Lumen Laser DLP projectors
 - The projectors will use a tile mounting system along with vibration dampeners to help mitigate vibrations
 - It needs to be noted that these systems cannot eliminate all or severe building vibrations due to mechanical or structural considerations
- Two (2) new recessed manual 54" x 96" 16:9 screens
 - Need to confirm clearance above ceiling grid for screen housing
 - Approx. 7" minimum is required
- Provide a 65" 4K display on a rolling cart for use at various locations within the room.
 - Avidex will work with the client on the number / locations required for connection of the portable display system

Video

Sources for display include the following:

- OFE Dedicated PC
 - Currently located in OFE cabinet
- OFE Cable Box
 - Currently located in OFE cabinet
- Modena Hub+
 - For presentation and UC/Teams

Each source will have a dedicated encoder, as in the Council Chambers, for routing to any or all projectors / monitors

Each projector / monitor will have a decoder for display of any content

Cameras

The room will be outfitted with two (2) PTZ cameras, same as the model installed in the Council Chambers for Study Sessions

- One (1) camera will be located at the front of the room between the projection screens for UC/Teams meetings
- One (1) camera will be located at the rear of the room for training sessions with remote participants on a UC/Teams session.

The cameras can be routed independently to either the dedicated PC or the Modena Hub+ for wireless UC/Teams sessions

Audio

The City already has installed a two (2) channel audio amplifier and eight (8) ceiling speakers. The intent is to retain these for use with the system upgrades

To support the UC audio improvements and video switching, a DSP has been provisioned to manage the audio sources

These include PC / BYOD audio for presentation and UC/Teams along with the OFE provided cable box

Control

To manage devices, routing of video and program audio, audio levels, etc. a dedicated control processor as in the Council Chambers has been provisioned.

This will be paired with a 7" wired touch panel for operator control of the system.

Please note that as the replacement projection screen is also a manual screen for simplicity, this precludes the raising / lowering of the screen from the touch panel.

If this functionality is deemed beneficial, an electric screen with LVC (low voltage control) can be quoted.

Rack

Currently the City has the amplifier, cable box, and dedicated PC located in a cabinet behind a desk at the front of the room

Our recommendation is that a dedicated AV rack be used to house this equipment so that it is secure and permit proper cable management

For the purposes of this proposal a rack as what was used in the Council Chambers is proposed, alternatives are available based on preferences

100210090 City of Sumner
ECO 06 - Bill of Materials

Manufacturer	Item Code	NOTES	Description	Qty	OFE	Unit Price	Ext. Total
NEC	NP-P506QL		4K 5000 LUMEN LASER DLP PROJECTOR	2		3,745.68	7,491.36
CHIEF	RPMAUW		PROJECTOR MOUNT	2		192.59	385.18
CHIEF	CMS440		TILE MOUNT	2		98.55	197.10
DALITE	94354	54 x 96 confirm ceiling height and clearances	ADVANTAGE MANL W/CSR 110D HCMW	2		1,010.22	2,020.44
PLANAR	SL6564K		65" DISPLAY	1		1,369.06	1,369.06
CHIEF	MPAUB		MEDIUM HEIGHT ADJUSTABLE CART	1		833.47	833.47
CHIEF	CMA348W	verify weight rating	XL VIBRATION ISOLATOR COUPLER - WHITE	2		383.24	766.48
CRESTRON	DM-NVX-E30	CABLE BOX, DED PC, MODENA	ENCODER	3		734.50	2,203.50
BIAMP	MODENA HUB+		WIRELESS SHARING	1		1,073.50	1,073.50
FS.COM	108718	SEE VENDOR NOTES	S3410-24TS-P, 24-Port Gigabit Ethernet L2+ Fully Managed Pro PoE+ Switch, 24 x PoE+ Ports @740W, with 2 x 10Gb SFP+ Uplinks and 2 x Combo SFP Ports, Broadcom Chip	1		1,038.47	1,038.47
CRESTRON	DM-NVX-D30	PROJ X2, DISPLAY	DECODER	3		734.50	2,203.50
MAGEWELL	64150	1 EA. DED PC + MODENA	NDI HX TO SDI CONVERTER	2		337.87	675.74
EPIPHAN	ESP0657	1 EA. DED PC + MODENA	SDI TO USB CONVERTER	2		723.15	1,446.30
LUMENS	VC-A61PNW	TEAMS + TRAINING	NDI, 30x Optical Zoom 4K, IP PTZ Video Camera; White Color	2		1,949.25	3,898.50
LUMENS	VC-WM12W		Wall Mount for PTZ Video Cameras, White Color	2		124.30	248.60
QSC	CORE NANO		DSP	1		1,243.00	1,243.00
ATTEROTECH	UNDIO2X2+		2x2 Channel Mic/Line I/O Dante/AES67 Interface.	1		472.34	472.34
SHURE	MXA910W-US		DIGITAL CEILING MIC ARRAY	1		3,388.87	3,388.87
AUDINATE	ADP-DAO-AU-0X1	AUDIO INPUT ON VC-A61PNW	AVIO ADAPTER	2		145.77	291.54
C2G	C2G41468		18in (0.5m) 3.5mm Male 3 Position TRS to Female XLR Cable	2		6.17	12.34
CRESTRON	RMC4	RMC4	CONTROL PROCESSOR	1		565.00	565.00
CRESTRON	TS-770-B-S	TS-770-B-S	7" WIRED TOUCH PANEL	1		1,130.00	1,130.00
Lowell	LER-2122-LRD		Rack-Enclosed-21U, 22in Deep, 1pr Adj Rails, Rear Door, Blk	1		395.36	395.36
Lowell	LFD-21		Door-Solid Front-21U, Locking, Blk	1		138.70	138.70
Lowell	LMSB-22		Mobile base	1		120.89	120.89
Middle Atlantic	RR2-3RCN		Rail Recessors	1		27.46	27.46
APC	AP9562		Power Strip	1		87.01	87.01
Avidex	AVI4000		Materials	1		3,878.23	3,878.23
TBD	TBD	2CH	OWNER FURNISHED EQUIP. AMP	1	Y		
TBD	TBD	2 ZONES	OWNER FURNISHED EQUIP. SPEAKERS	8	Y		
SUBTOTAL						25,947.15	37,601.94